



Xylinq for CFDs

Product Sheet

V2.0

Bharat.Bedia@Xylinq.Com

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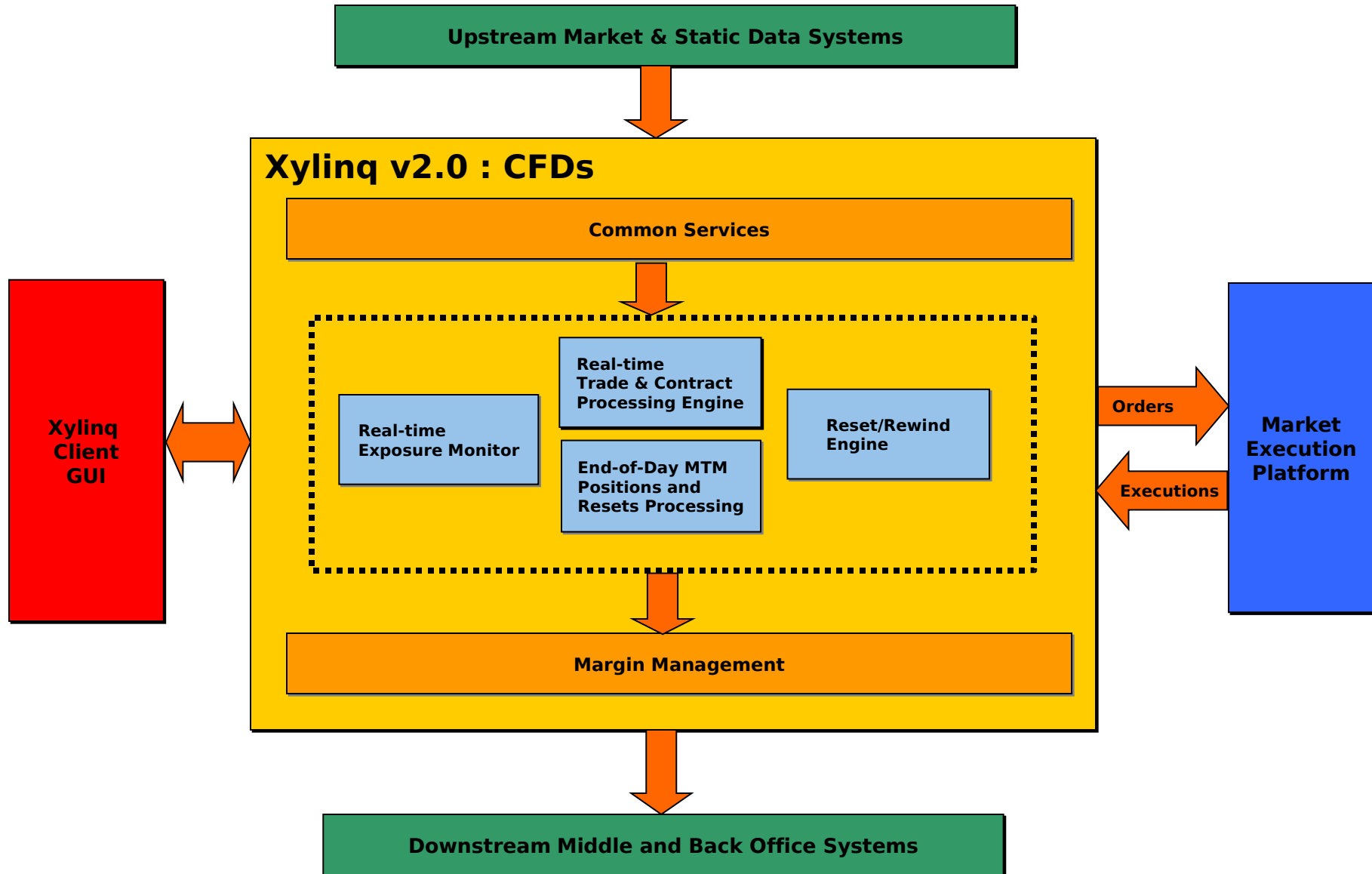
Xylinq v2.0 is a fast multi-user trading system to manage Contracts for Difference “CFD” (Dynamic Swap) financial products over multiple global markets.

Xylinq for CFDs will appeal to Stock Brokers, CFD Providers, Alternative Investments Managers and Prime Brokers who manage their own synthetic financing trades.

Key features:

- Flexible capture of CFD Terms for commissions, funding interest, manufactured dividends and margin requirements.**
- Versatile Trade engine to manage and unwind open contracts using a variety of close-out methods e.g. FIFO, LIFO, Max-Profit, Max-Loss, HIFO, LOFO, Average Cost and Cherry Pick.**
- Real-time Exposure Monitor Module to revalue open contracts, aggregate exposures at various levels and help make intra-day margin calls. ExpoMon can be used to manage the Desk's total exposure.**
- End-of-Day processing to create 'Books & Records' for client reports and downstream systems.**
- Multi-currency Client Margin Accounts with flexible options for Margin Interest and Payment Schedules.**
- Trade 'Reset/Rewind' capability with audit history and Adjustments breakdown.**
- Performance optimized platform-independent Java technology allows choice of hardware and database systems.**

- ❑ **Flexible CFD and Margin Interest Terms → More options to accommodate specific requirements from your clients yet ensuring profitability.**
- ❑ **Real-time Exposure Management → Continuously monitor your client's positions to help generate Margin Calls and perform pre-deal checks on CFD Orders.**
- ❑ **Trade & Contract Processing with Reset/Rewind feature → Easy rectification of trade booking errors minimising operational cost.**
- ❑ **A quick time-to-market with well-defined deployment steps → New Entrants can plan on potential Client engagement.**
- ❑ **Open access granular database → Easy to integrate with upstream market data and downstream back-office systems.**
- ❑ **Platform Independent Technology → Easy to fit into IT infrastructure without incurring any extra software licensing costs.**
- ❑ **New upcoming functionality → Provides a migration path to exploit new revenue streams.**



A successful CFD business requires careful deployment.

We suggest the following steps:

- 1. Evaluation:** Use our hosted service to evaluate Xyling over the Internet.
- 2. Installation:** Hardware specification & Software deployment of server engine and client GUIs
- 3. Integration & Commissioning:**
Market Data: Closing Prices, Exchange Rates, Interest Rates, Cash Dividend Rates
Static Data: Security Identifiers, Client/Cpty structures, Holidays
Downstream Systems: Cash Settlement, Risk Management, Accounting, P&L, Regulatory Reporting, MIS
- 4. Training:** End-users and IT Production Support Staff
- 5. Go-Live:** Xyling staff monitoring the initial deployment leading to gradual hand-over to client IT Staff
- 6. Post Go-Live:** IT Application support and bespoke development

We plan to include the following features on future releases:

- Agency Remuneration Model to support Agents, including their split of charges.**
- CFD Orders, Hedge Management and Allocations Module.**
- Non-Cash Collateral for Margin Requirement purposes.**
- Downloadable GUI application to allow secure access to a local Xyling installation over the Internet.**
- Total Return Equity Swaps with flexible Reset Schedules.**
- XyMarkets: A hosted service providing the technical infrastructure for CFD Trading hence a superior “Time-to-Market”.**
- Profit and Loss Module.**
- Corporate Actions Module.**

We are happy to prioritize according to your needs.

Our Objective

To keep the Customer satisfied!

Our Skills

- Financial markets: Securities Finance, Hedge Funds and Prime Brokerage including CFDs, Equity Swaps, Securities Lending and Repo financial products. Our knowledge-base covers all aspects of the trade life cycle from Front Office trading desks to Back Office including other business support processes.
- Information Technology: Java, C++, web technology, relational database design and optimization, application design and frameworks, systems integration, testing and Internet Security.
- Services & Roles: feasibility studies, vendor selection, cost/benefit analysis, requirements analysis, business process design, bespoke application design, development and support, business analysis and project management.

Our People

1. Have proven track records of successful IT projects, especially for top-tier investments banks and financial services companies.
2. Able to create solutions, which are unique to the requirements yet re-use the experience from *having done it all before*.
3. Are happy to operate as proactive team members as well as team leaders and project champions.
4. Can call upon the accumulated experience already held within Xylinq.

Our Focus

- | | |
|----------------------------------|---|
| ✓ Client Oriented | ✓ Bespoke design & development capabilities |
| ✓ Delivery-based Mindset | ✓ Support and Maintenance |
| ✓ Project Management | ✓ Connectivity to Desk's external clients |
| ✓ Business Analysis | ✓ Sourcing & Supplying top-quality personnel |
| ✓ Integration specialists | ✓ Mentoring and Knowledge share |

Xylinq was founded in 2004, by Tom Sanders and Bharat Bedia.

Tom and Bharat's background stems from many years of designing, implementing and supporting financial trading systems for Securities Finance, Prime Brokerage and in recent years the Delta One & Synthetic Financing areas.

They have consulted for numerous financial organisations such as: Nomura, Commerzbank, Cargill Investor Services, ICAP (i-Sec Platform), Cantor CFD and HSBC.

For further details, please contact:

Tom Sanders : email: Tom.Sanders@Xylinq.com
 Mob: +44 (0)7974 178006
 LinkedIn: <http://www.linkedin.com/in/inqtomsanders>

Bharat Bedia : email: Bharat.Bedia@Xylinq.com
 Mob: +44 (0)7977 236836
 LinkedIn: <http://www.linkedin.com/in/bharatbedia>

Website: <http://www.Xylinq.com>